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UNITEDHEALTH INVESTS IN COLOMBIAN HEALTHCARE ENTITIES

UnitedHealth deal draws Chilean and Colombian firms

Fredrik Karlsson

US healthcare provider UnitedHealth has hired Brigard Urrutia in Bogotá and Carey in Santiago to buy full control of three Colombian healthcare entities.

Some of the sellers turned to Colombian firm Leal Angarita, while others enlisted counterpart Salazar Abogados. The deal closed on 12 June.

The transaction hands UnitedHealth the remaining stake, some 50%, in Clínica del Country, Administradora Country and Administradora Clínica La Colina. No value for the deal was disclosed.

The buyer already owned the other 50% stake in the entities through Chilean private health insurer Banmédica, which it bought in 2018 for US$2.7 billion. Brigard Urrutia and Carey advised on that deal too. It marked UnitedHealth's entry into the Chilean, Colombian and Peruvian markets.

Counsel to UnitedHealth

In-house counsel - Kelsey Girard and Dustin Thompson

Brigard Urrutia

Partner Jaime Robledo and associates Luis Miguel Centanaro and Elisa Escobar in Bogotá

Carey

Partners Cristian Eyzaguirre and Francisco Guzman, and associate Sergio Mesías in Santiago

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Carey y Cía. Ltda.
Isidora Goyenechea 2800, 43rd Floor.
Las Condes, Santiago, Chile.
www.carey.cl

Counsel to the sellers of Clínica del Country, Administradora Country and Administradora Clínica La Colina

Leal Angarita

Partner Patricia Velez in Bogotá

Salazar Abogados

Partner Juan Carlos Salazar in Bogotá